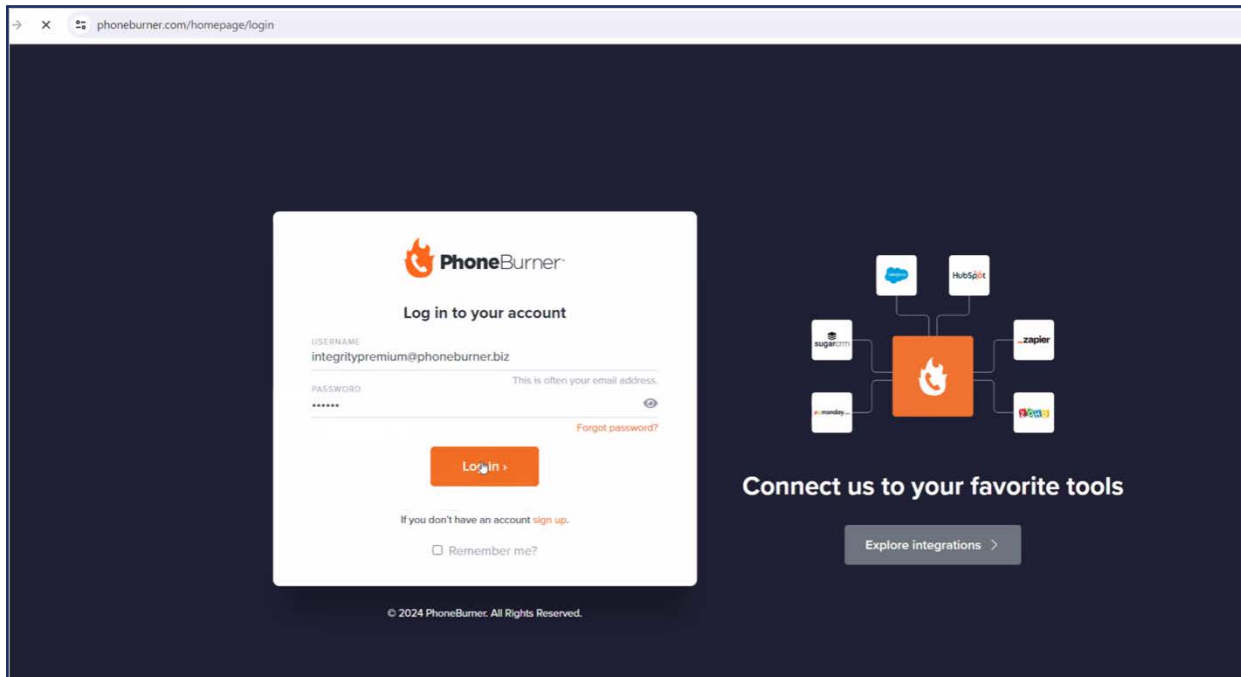


# Guide to PhoneBurner & LeadCENTER

Connect PhoneBurner to LeadCENTER to streamline lead calling.

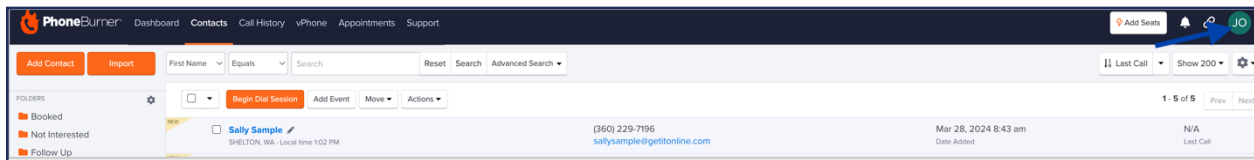
## Step 1: Log in to PhoneBurner.



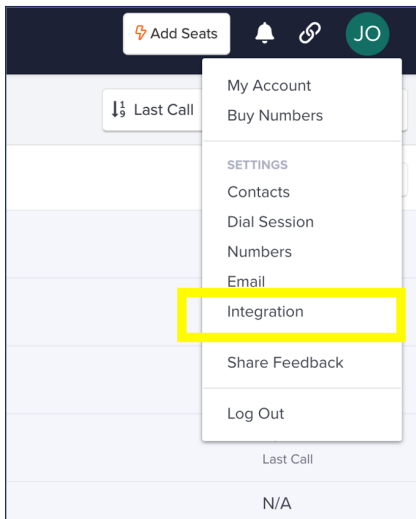
**Don't have a PhoneBurner account? Go to [phoneburner.com/promo/integrity](https://phoneburner.com/promo/integrity) and click Sign Up to set up an account. Follow any prompts to complete your account setup.**

*New users that set up a PhoneBurner account and use the token to integrate with LeadCENTER receive **30% off their monthly PhoneBurner services** for the duration of their PhoneBurner contract.*

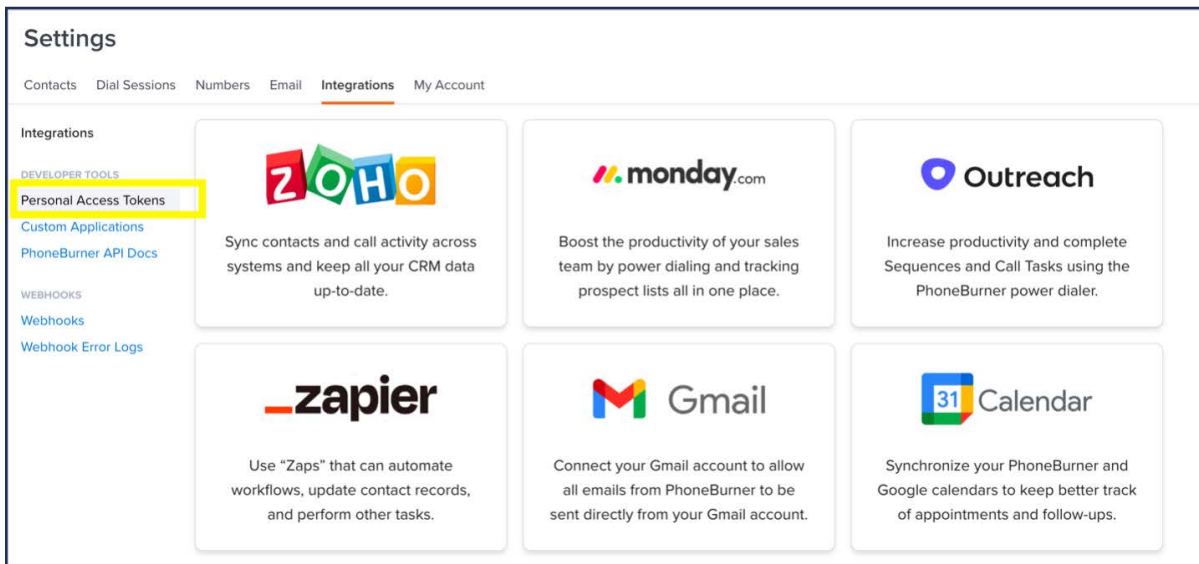
## Step 2: Click into your **Account** in the upper-right corner.



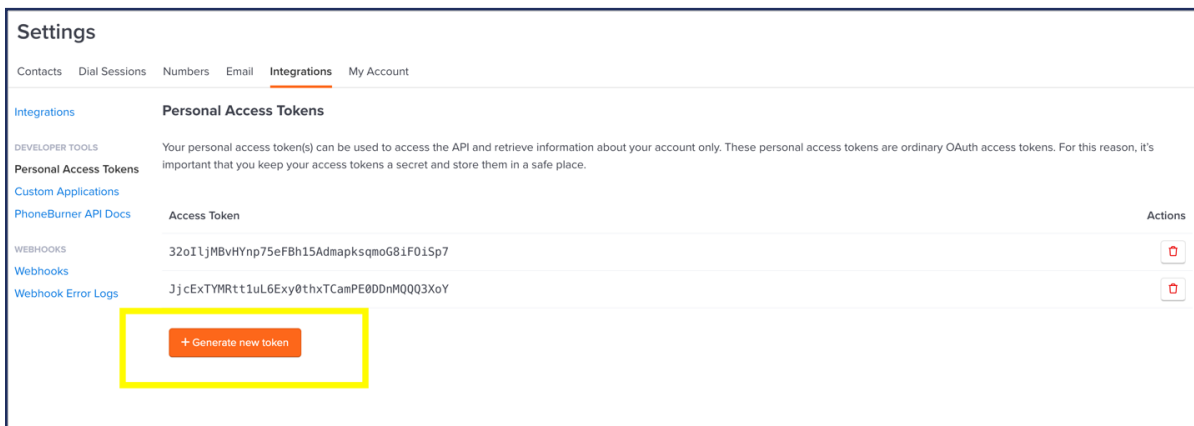
**Step 3: Click on Integration.**



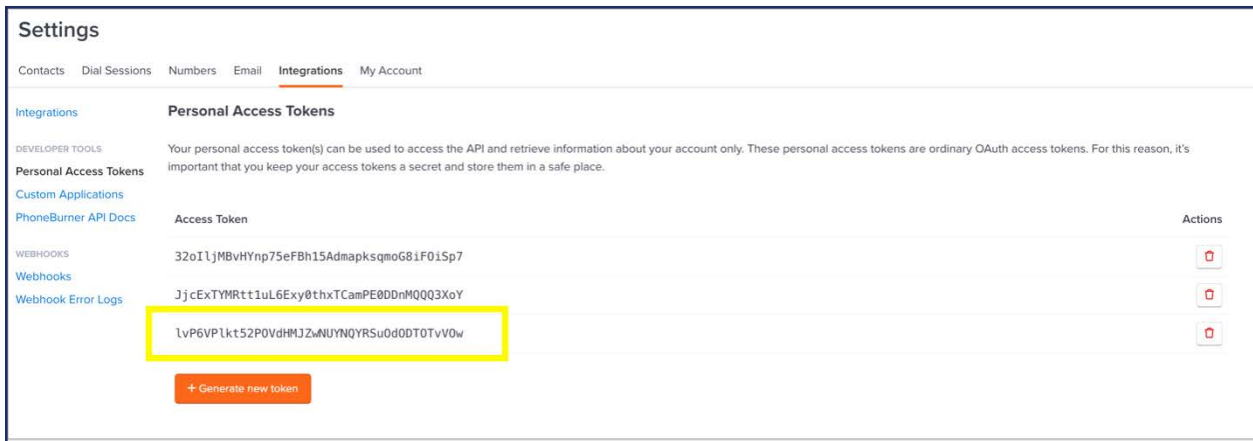
**Step 4: In Integration Settings, click on Personal Access Tokens.**



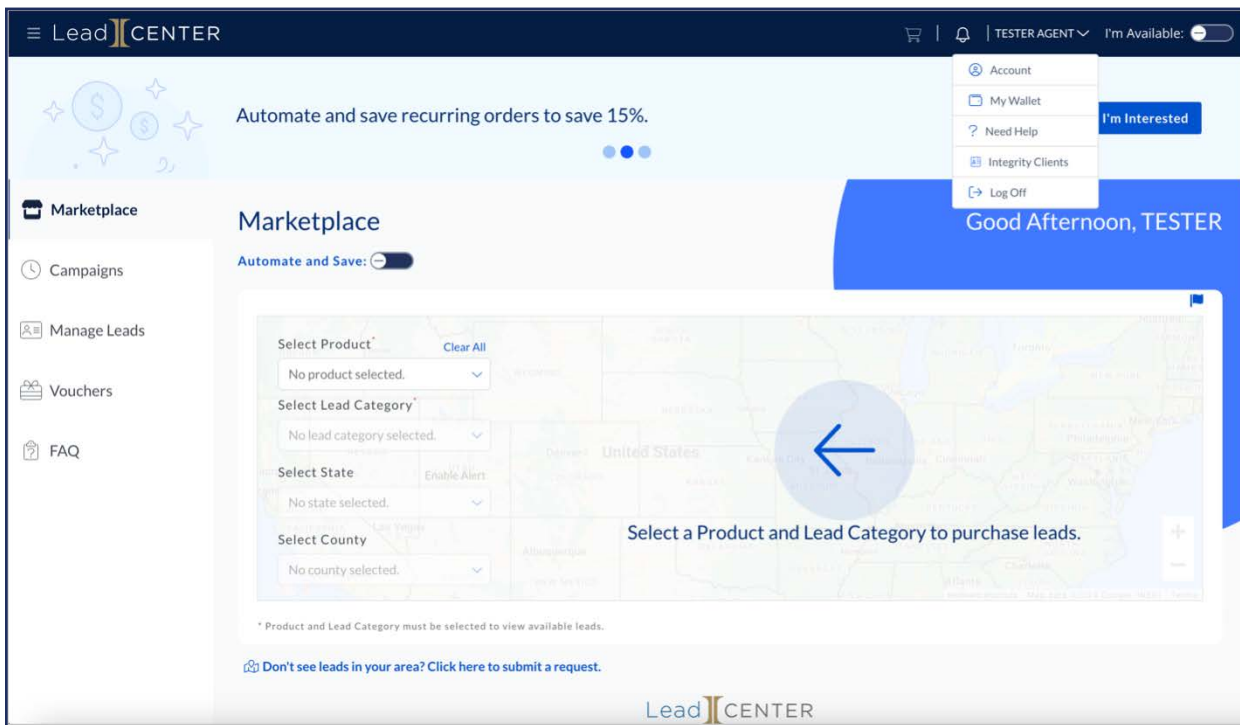
**Step 5: Click on the Generate New Token button.**



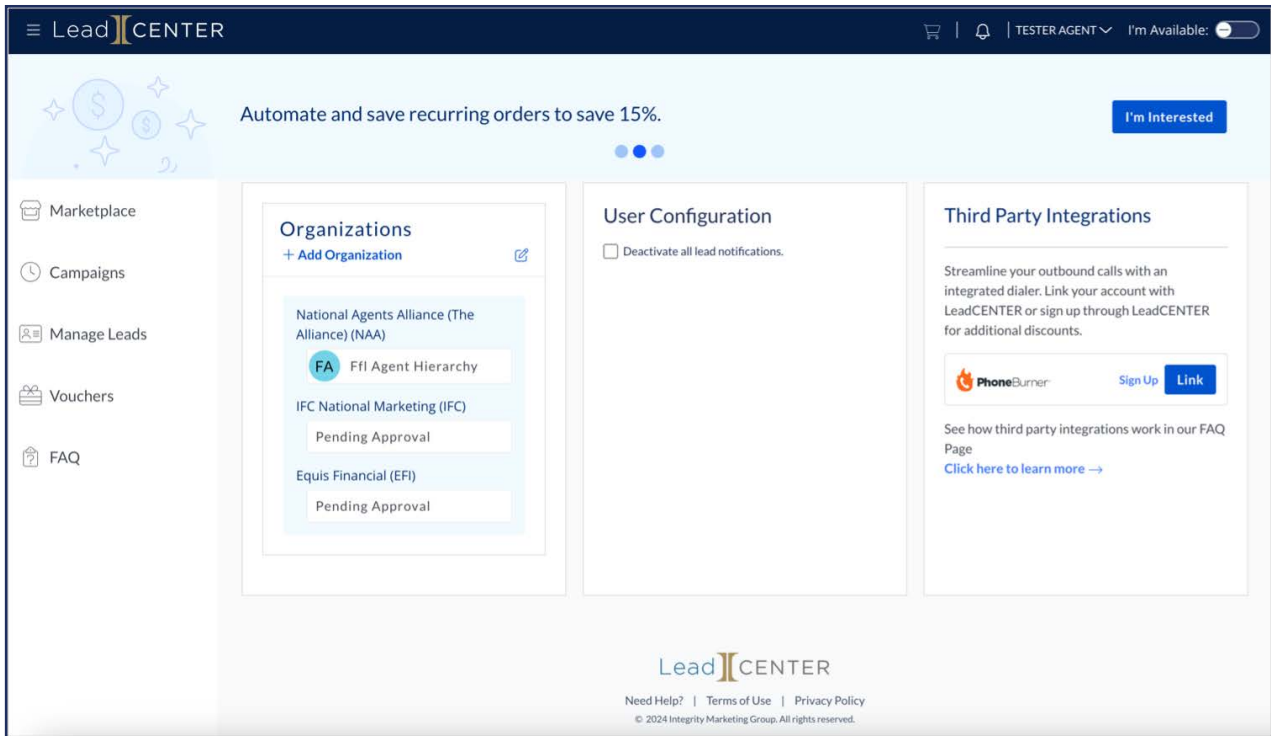
**Step 6:** Your new token will appear. **Copy this token** to your clipboard.



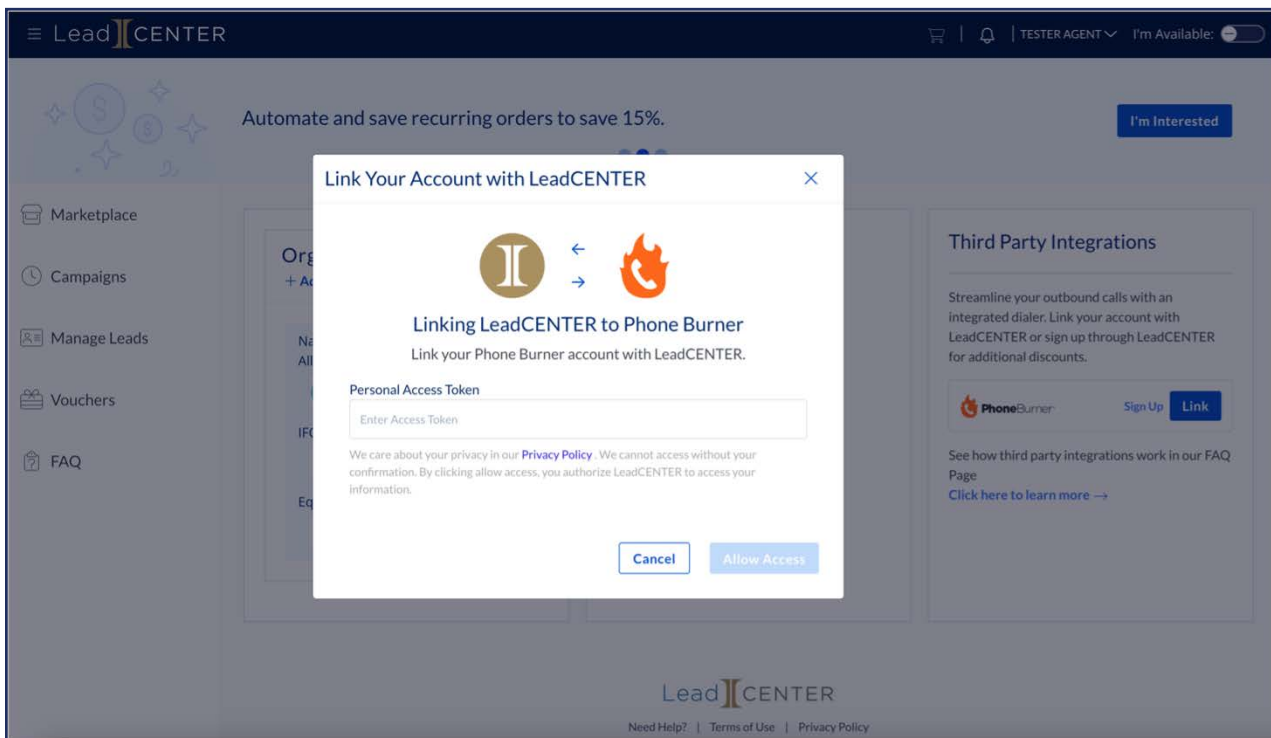
**Step 7:** After the **token is copied**, log in to LeadCENTER. Click the drop-down next to your name, then click **Account**.

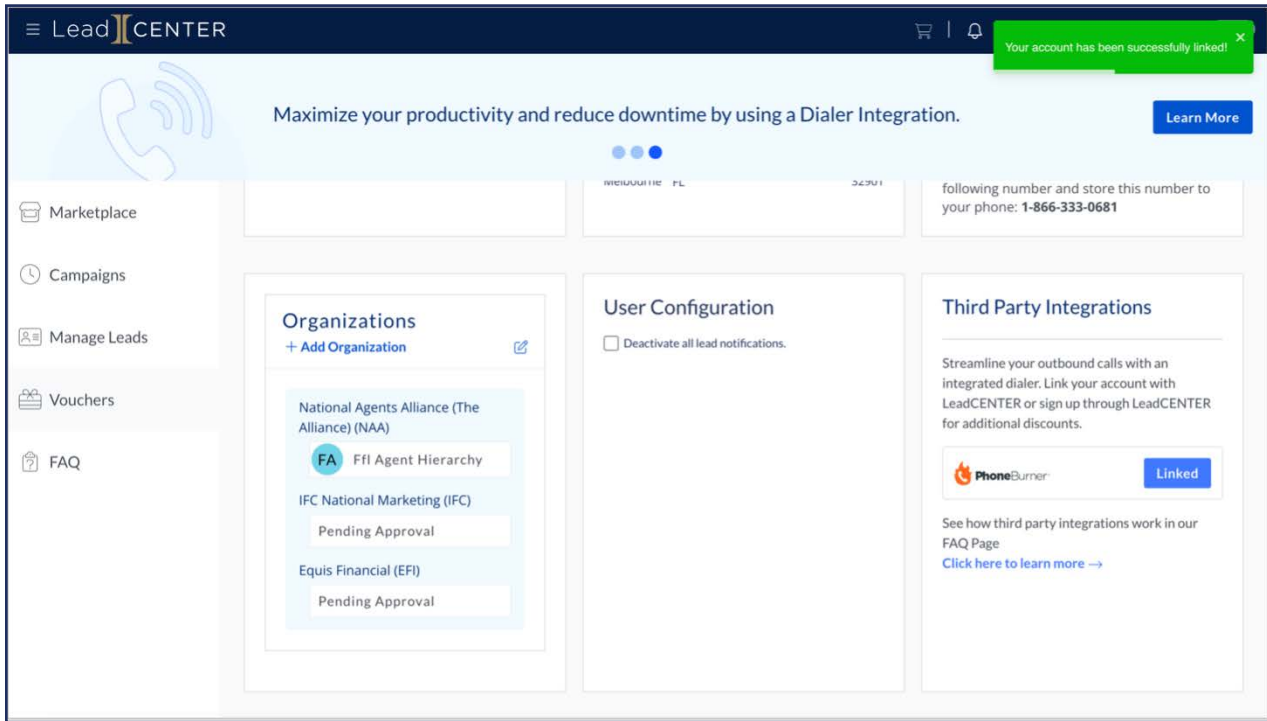


**Step 8:** Once you are on the **Account Settings** page in LeadCENTER, scroll down to **Third Party Integrations** and click on **Link** next to the PhoneBurner icon.

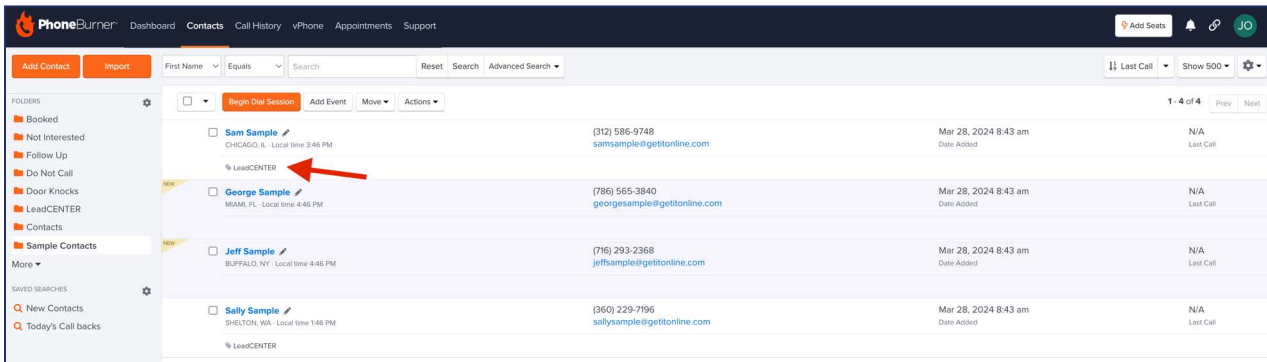


**Step 9:** Paste the **PhoneBurner Access Token** into the Personal Access Token field that you copied in Step 7, and click **Allow Access**. You will then see a green pop up that says “Your account has been successfully linked!” and the button next to PhoneBurner will say **Linked**.

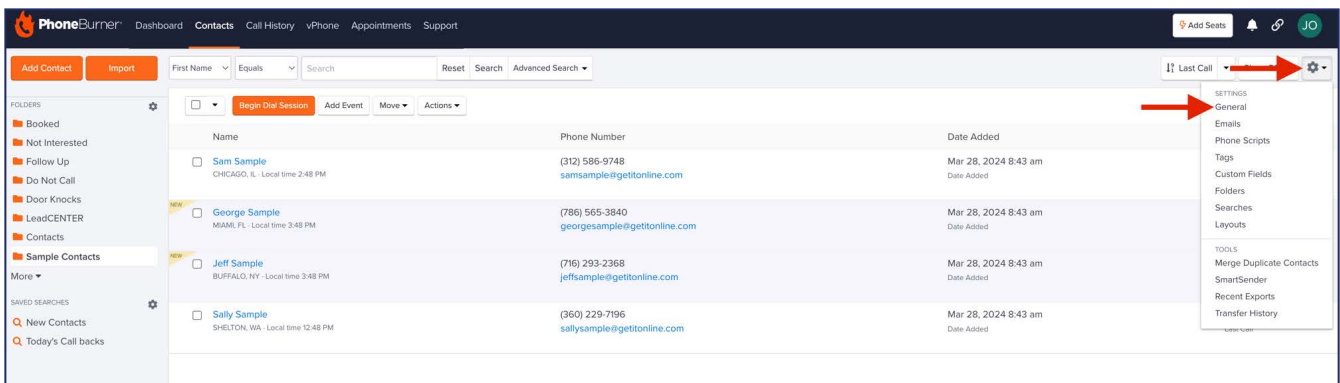




**Step 10a:** Your LeadCENTER leads from the last six months will automatically sync into PhoneBurner. These leads will be sent to your default folder with the “LeadCENTER” tag.



**Step 10b:** Ensure you have your settings updated to display tags. In PhoneBurner, go to the **Contacts** landing page and navigate to **Settings** and click **General**.



**Step 10c:** Ensure “Yes” is selected for “Show tags in Contact list” and click **Save Changes**.

The screenshot shows the 'Settings' page for 'Show tags in contact list'. The 'Yes' radio button is selected and highlighted with a red arrow. The 'Save Changes' button at the bottom left is also highlighted with a red box.

**Show tags in contact list:**  Yes  No

**Abbreviate State names:** Occasionally, some contacts have full state names (California) instead of the USPS Abbreviations (CA). This option will let us try to convert the data during export for you.  
 Yes  No

**Contacts to display first:** Select the folder or saved search for the contacts that you wish to display first when you select the Contacts tab. This selection will be **bolded**.  
Sample Contacts

**Save last search setting:** You may configure Basic Search to automatically save, and default to, your last used settings. If you wish to disable automatic saving and Basic Search defaults, select No.  
 Yes  No

**Include notes in printing:**  Yes  No

**Include custom fields in printing:**  Yes  No

**Save Changes**

**Step 11a:** You can also search for all leads with the “LeadCENTER” tag. Click on **Advanced Search**.

The screenshot shows the 'Contacts' page in PhoneBurner. The 'Advanced Search' button is highlighted with a red arrow. The search results table shows four contacts with the 'LeadCENTER' tag.

First Name	Phone Number	Date Added	Last Call
Sam Sample	(312) 586-9748	Mar 28, 2024 8:43 am	N/A
George Sample	(786) 565-3840	Mar 28, 2024 8:43 am	N/A
Jeff Sample	(716) 293-2368	Mar 28, 2024 8:43 am	N/A
Sally Sample	(360) 229-7196	Mar 28, 2024 8:43 am	N/A

**Step 11b:** Within the “TAGS” section, add “LeadCENTER” and click **Search**.

**Advanced Search** Expand All Categories

Select your search criteria below. Enter a title to save the search for future use. ([Wildcard Search Instructions](#))

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**LOCATION INFORMATION**

Address  City  State

Zip  Zip Radius  Country  Timezone

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**TAGS**

Has   Does not have

---

**DIAL SESSION**

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Cancel Reset Search

**Step 11c:** All leads with the “LeadCENTER” tag will display.

PhoneBurner Dashboard Contacts Call History vPhone Appointments Support Add Seats

Add Contact Import First Name Equals Search Reset Search Advanced Search Last Call Show 500

**FOLDERS**

- Booked
- Not Interested
- Follow Up
- Do Not Call
- Door Knocks
- LeadCENTER
- Contacts
- Sample Contacts

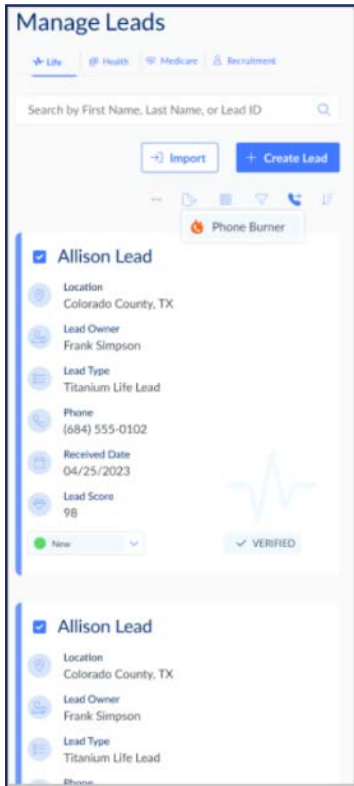
**SAVED SEARCHES**

- New Contacts
- Today's Call backs

**Begin Dial Session** Add Event Move Actions 1-800 of 808 Prev Next Page 1

Lead	Location	Email Address	Date Added	Last Call
<input type="checkbox"/>	BICKNELL, IN - Local time 5:55 PM	No Email Address	May 06, 2024 4:03 am	N/A
	↳ LeadCENTER			
<input type="checkbox"/>	WASHINGTON, IL - Local time 4:16 PM	No Email Address	May 06, 2024 4:03 am	N/A
	↳ LeadCENTER			
<input type="checkbox"/>	MORTON, IL - Local time 4:16 PM	No Email Address	May 06, 2024 4:03 am	N/A
	↳ LeadCENTER			
<input type="checkbox"/>	CARME, IL - Local time 4:16 PM	No Email Address	May 06, 2024 4:03 am	N/A
	↳ LeadCENTER			

**Step 12:** You can now **click on the phone icon in Manage Leads** in LeadCENTER to make a call with PhoneBurner. You're all set!



**NOTE:** If you **do not have a PhoneBurner account** set up, the phone icon in Manage Leads will prompt you with an option to sign up : “Streamline your outbound calls with an integrated dialer.” Set up your PhoneBurner account as outlined in Step 1 and proceed.

